



August 12, 1997

Reed E. Hundt, Chairman
Federal Communications Commission
1919 M Street
Washington, DC 20554


Dear Chairman Hundt:

As President-Elect of the Missouri Library Association, I submit to you the name of Annie Busch to serve on the Board of Directors of the Universal Service Administrative Company and Schools and Libraries Corporation. Her resume and other letters of nomination follow under separate cover.

Ms. Busch is a professional librarian with 20 years experience. Her overall achievements are impressive and many are directly related to the tasks of the USAC. She is a skilled budget manager currently administering a \$5.5 million budget as the director of the Springfield-Greene County Library District. Since becoming director, she increased spending on library materials five-fold without increasing the tax load to the community she serves. Her successes in implementing and supporting advanced technologies to provide access to information demonstrate her commitment to the future of information technologies. She has an exceptional knowledge of telecommunications issues and is committed to the ideal of providing services equitably to all citizens. Her service on the executive committee of the Missouri Research and Education Network, the Governor's Technology Task Force, and Commission on Information Technology, the Ozarks Regional Information Online Network, the Springfield Telecommunications Committee and a local educational network, CPEN speaks not only to her dedication and involvement, but also to the confidence that state, regional and local leaders have in her abilities and knowledge.

Annie Busch knows her community, listens to their expressed concerns and needs and works tirelessly and effectively to provide access to information and lifelong learning. Her skills and abilities are an excellent match for service on the Universal Service Administrative Company.

Sincerely,


Elizabeth R. Ader, President-Elect
Missouri Library Association



SPRINGFIELD-GREENE COUNTY LIBRARY DISTRICT

P.O. Box 760 • Springfield, MO 65801

ANNIE BUSCH

Springfield-Greene County Library District
620 W. Republic Road
PO Box 760
Springfield, MO 65801-0760

Phone: (417) 888-1860

SUMMARY:

Professional Librarian for 20 years with experience in fiscal management and a long record of innovative technological adaptation of library facilities. Strong background in intergovernmental cooperation and community service.

MAJOR ACCOMPLISHMENTS:

Library

- Responsible for directing the eight-facility Springfield-Greene County Library District, located in the third largest metropolitan area in Missouri.
- Administers a \$5.5 million budget and supervises more than 150 employees in a public library system that circulates annually more than 2 million books and other materials.
- Increased spending on library materials five-fold since becoming director, with no increase in taxes to the community.
- Renovated and expanded every branch in system.
- Developed the state's second community information network, ORION.
- Networked all branches to become the region's center for electronic resources.
- Responsible for raising more than \$120,000 in state technology, foundation and individual grants for Info-Link, a project that provides digitized electronic resources on the Internet.
- Served in leadership roles in the Missouri Library Association, including four years as chair of the committee that monitored and lobbied for legislation favorable to Missouri libraries.

☐ Main Library (417) 837-5000 ☐ Ash Grove Branch Library (417) 751-2933
☐ Brentwood Branch Library (417) 888-1818 ☐ Kearney Branch Library (417) 837-5080
☐ Kickapoo Prairie Branch Library (417) 888-1800 ☐ Outreach Services (417) 837-5095
☐ Republic Branch Library (417) 732-7284 ☐ Willard Branch Library (417) 742-4258
☐ Administrative Offices (417) 888-1850 • FAX (417) 887-2586

Library (continued)

- Organized local public, academic and special librarians into the Southwest Missouri Library Network, Springfield Area Library Association and other consortiums to realize benefits of mutual cooperation.

Telecommunications

- Chaired the executive committee of MOREnet (Missouri Research and Education Network) which provides collaborative networked information service to education and government.
- Helped design an implementation plan to meet the Governor's goals for elementary and secondary education by serving on the Technology Task Force, Goals 2000 Educate American Act, committee.
- Helped draft a report on telecommunications to the Missouri General Assembly while serving on the Governor's Commission on Information Technology
- Serves on the board of the Ozarks Regional Information Online Network, a comprehensive local information provider with free access to local and global information on the Internet.
- Helped determine a strategy for meeting the city's telecommunication needs as a member of the Springfield Telecommunications Committee.
- Part of a local educational network, CPEN, that includes college and public schools in a consortium to coordinate a plan to expand service through the use of telecommunications services.

Community

- Serves on numerous local boards—from the Springfield Public School Foundation Advisory Board to the Chamber of Commerce Business/Education Alliance—with the purpose of finding ways the public library can aid in the community's educational goals.
- Participates in various community and civic organizations—from the Springfield Rotary Club to the Vision 20/20 Coordinating Committee—to provide ways to aid in making Springfield a better place to live.

WORK HISTORY:

1990-present	<u>Springfield-Greene County Library (Springfield, MO)</u>
	Director (1990-present)
	Management Team (1989)
	Branch Manager (1985-1990)
1984-1985	<u>Peterson Business Systems (Fenton, MO)</u>
	Sales Representative - Southwest Missouri Region
1977-1984	<u>St. Charles City-County Library (St. Charles, MO)</u>
	Branch Manager (1982-1984)
	Chief, St. Charles Area Services (1980-1982)
	Branch Manager (1977-1980)

EDUCATION:

- Master of Arts in Library Science, University of Missouri-Columbia, Columbia, Missouri
- Bachelor of Arts in Sociology, University of Missouri-Columbia, Columbia, Missouri
- High School Diploma, Neosho High School, Neosho Missouri

PROFESSIONAL AFFILIATIONS:

- American Library Association
- Missouri Public Library Directors
- Missouri Library Association
- Springfield Area Library Association
- Marquis Who's Who of American Women
- Marquis Who's Who in America



The Missouri Research and Education Network ♦ 1805 East Walnut Street ♦ Columbia, Missouri 65201
(573) 884-7200 ♦ FAX - (573) 884-6673 ♦ World Wide Web - <http://www.more.net> ♦ E-mail - info@more.net

Mr. Reed Hundt
Chairman, Federal Communications Commission
1919 M Street, NW
Washington DC 20554

Dear Mr. Hundt,

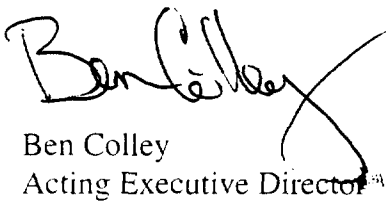
I am writing to endorse the nomination of Annie Busch, Director of the Springfield-Greene County Library to the Board of Directors of the Schools and Libraries Corporation.

Ms. Busch has a long history of interest and involvement with telecommunications. She was appointed by Gov. Mel Carnahan to the Governor's Commission on Information Technology. This commission was tasked to "develop a state telecommunications strategy that provides universal access and maximum benefits to Missouri residents...." As a result of this commission's work, the state of Missouri now has a vision and strategic telecommunications plan. Significantly, the Governor's commission recommended in its report (Jan. 1995) that the state of Missouri create a state universal service fund.

Among her many accomplishments, under the strong leadership of Ms. Busch, several public agencies established the Ozarks Regional Information Online Network (ORION) to serve the public information needs of the public agencies and citizens of the Springfield area. Ms. Busch has also served as chair of the MOREnet Executive Board to oversee policy and services provided by the consortium. Ms. Busch has been a particularly effective advocate for telecommunications policies and planning and is outspoken in the need to support the efforts of schools and libraries to participate in the National Information Infrastructure.

Since MOREnet provides and facilitates telecommunications services on behalf of nearly 700 school and library districts in Missouri, the implementation of the E-Rate discounts for schools and libraries are of particular interest. Ms. Busch brings an expertise both at the "ground level" and in the area of policy development that would make her a valuable member of the board. MOREnet strongly supports the nomination of Annie Busch to the Schools and Libraries Corporation Board of Directors.

Sincerely,



Ben Colley
Acting Executive Director

August 14, 1997

CC: 96-45

The Honorable Reed E. Hundt
Chairman
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

RECEIVED
AUG 20 1997
FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Dear Chairman Hundt:

On behalf of the National School Boards Association (NSBA) and the 95,000 local school board members we represent through our federation of 53 states and territories, it is my pleasure to nominate Anne L. Bryant, executive director of NSBA, to serve on the Boards of Directors of the Universal Service Administrative Company (USAC) and the Schools and Libraries Corporation. Anne is a longtime champion of the wise use of technology in the education of our nation's schoolchildren. As the executive director of the National School Boards Association, she represents a vital constituency that will be the key decision makers in utilizing the new Universal Service Fund for schools and libraries.

NSBA has been active in education technology for decades in many venues. Anne Bryant has been directly involved in the implementation of the Snowe-Rockefeller provision of the Telecommunications Act of 1996. She testified on behalf of NSBA and the Education and Library Networks Coalition (EdLiNC) before Congress and the National Association of Regulatory Commissioners in support of this vital program. NSBA also includes the Institute for the Transfer of Technology to Education (ITTE). Founded in 1988, ITTE has been instrumental in educating local board members, administrators, and teachers about the uses of technology. ITTE provides a critical bridge between policymakers, administrators, educators, and technology provider companies. Its goal is to help representatives of these diverse groups better understand each other's needs and the needs of America's children.

I am certain that Anne Bryant's commitment, expertise, and leadership would be a great asset to USAC and the Schools and Libraries Corporation. If you have any questions, please call her, or Michelle Richards, Director of Federal Programs, at 703-838-6722.

Sincerely,



William B. Ingram
President

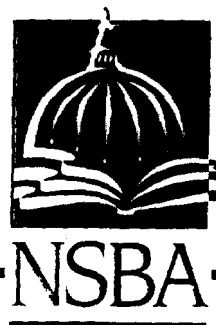


*Excellence and Equity
in Public Education
through School Board
Leadership*

Office of Advocacy

- William B. Ingram
President
- Anne L. Bryant
Executive Director
- Michael A. Resnick
Associate
Executive Director

Anne L. Bryant, Ed.D.
Executive Director



*Excellence and Equity
in Public Education
through School Board
Leadership*

As executive director of the National School Boards Association, Anne L. Bryant heads a federation of state and territorial organizations dedicated to advancing education through citizen governance of public schools. The federation reaches 15,500 school districts involving 95,000 school board members. She directs a 130 person staff in Alexandria, VA, implementing policies to help the state associations and local school boards provide leadership for today's children in order to develop tomorrow's leaders.

A native of greater Boston, Massachusetts, Bryant is an experienced association executive and brings to NSBA a strong background in education. She has written widely on gender equity, volunteer-staff leadership issues and the role of the federal government in education. In addition, she has been interviewed on numerous national news broadcasts, including ABC's *Good Morning America*, NBC's *Today Show* and the *CBS Morning News* on education-related topics.

Bryant testifies before Congress, carrying the message that the education of our public school students is the nation's top priority. Recently she provided testimony before the FCC on education rate discounts on behalf of EdLiNC and NSBA. She serves as a spokesperson for NSBA to the news media and national organizations, forging new partnerships to guarantee every child an equal opportunity for a high quality education.

Bryant is an advisory commissioner of the Education Commission of the States and serves on the boards of Simmons College and the United Nations Association. Currently Bryant serves as Co-chair (with NEA) on CEO Forum of Education & Technology, an organization of 20+ high technology CEO's assembled to report to the nation on progress in technology and education. She recently completed two terms on the board of the Independent Sector, a coalition of over 800 corporate, foundation and voluntary organizations.

Prior to joining NSBA in July 1996, Bryant was executive director of the American Association of University Women, a national organization advancing equity for women and girls in education, the workplace and the family. She was Vice President of the Professional Education Division of P.M. Haeger & Associates, a Chicago association management firm. She holds an Ed.D. degree from the University of Massachusetts and B.A. from Simmons College.

In 1987, Bryant was named a fellow by the American Society of Association Executives (ASAE), and in 1992 was honored for her leadership with the Key Award, the ASAE's highest recognition. In 1983, she was awarded the University of Massachusetts Alumnae Achievement Award for Outstanding Contributions to the Field of Education and in 1993 she received the Alumnae Achievement Award from Simmons College. In June, 1996, she was awarded an honorary Doctorate of Humane Letters from the University of New England, College of Osteopathic Medicine.

ANNE L. BRYANT

Office: National School Boards Association
1680 Duke Street
Alexandria, VA 22314
703/838-6700

Home: 2373 S. Queen Street
Arlington, VA 22202
703/920-4720

PROFESSIONAL EXPERIENCE

1996-present

Executive Director
NATIONAL SCHOOL BOARDS ASSOCIATION
NATIONAL SCHOOL BOARDS FOUNDATION

Job Responsibilities

- directs 130 member staff
- manages consolidated budgets of \$18.6 million (2 corporations)
- develops strategic plans, goal setting and budgets
- testifies before Congress in areas of top priority to association
- speaks to internal (53 state and territorial organizations) and external audiences
- serves as a media spokesperson for the organization
- seeks corporate and foundation support for NSBA programs
- reports to two NSBA boards and is ex officio member of each

NSBA is a federation of 53 state and territorial organizations, dedicated to advancing education through citizen governance of public schools. The federation reaches 15,500 school board districts, including 95,000 school board members.

The NSB Foundation was launched in 1995 to encourage and prepare local school board members to become catalysts for educational change and agents for systemic reform in the public schools (so that all students will be prepared to meet the challenges of tomorrow.) Its focus for 1998-2000 is on technology and learning, urban education, and research on school governance .

NSBA incorporates several strategically aligned organizations, the Council of Urban Boards of Education, Council of School Attorneys (3000 lawyers who serve school districts), and the National Caucus of Black School Board Members and the National Caucus of Hispanic School Board Members of NSBA.

1986-1996:

Executive Director

AMERICAN ASSOCIATION OF UNIVERSITY WOMEN
AAUW EDUCATIONAL FOUNDATION
AAUW LEGAL ADVOCACY FUND

AAUW has a membership of 160,000 college and university graduates, a local branch (chapter) system in 1700 communities, and 850 college and university members. It is one of the oldest and largest women's organizations devoted to advancing equity and education for women and girls. The AAUW Educational Foundation and Legal Advocacy Fund are the philanthropic arms of the organization together there are 120 staff and total budgets for all three corporations of \$14.4 million.

The American Association of University Women, founded in 1881, focuses on promoting education and equity for women and girls. Through its national, state and local organizations it works on such issues as: educational reform, civil rights, equal pay for equal work, reproductive rights and vocational and higher education.

The AAUW Educational Foundation awards fellowships, research and community action grants to women scholars, public school teachers and community organizations. The Foundation administers a \$2.8 million annual program and grant budget in support of four primary activities:

- 1) Since 1888 scholastic fellowships provided annually to over 200 American and International women scholars who receive support for doctoral and post doctoral study (average grant \$12,000 per year).
- 2) Since 1990, research commissioned for such studies as: Shortchanging Girls, Shortchanging America: the nationwide poll on girls' self esteem; The AAUW Report: How Schools Shortchange Girls: a review of all published data from 1980-1992 on status of girls in our public schools; Hostile Hallways: a nationwide survey on sexual harassment in American schools. (Research project range: \$35,000 - \$150,000).
- 3) Community Action Grants to local organizations and individuals to improve the effectiveness of K-12 math and science education for girls.
- 4) Through the Eleanor Roosevelt Fund, grants to between 12-20 public school teachers to pursue further study or to provide special programs for girls at risk in their schools.

The AAUW Legal Advocacy Fund provides funding for women students, faculty and staff seeking judicial redress for discrimination in higher education. Its activities include:

- 1) Legal case support (since 1984, 32 cases adopted totaling \$188,000. The average case provides \$5000 per individual).
- 2) Development of a network of lawyers, past litigants and social scientists the provides pro bono advice to women in higher education.
- 3) Presentation of a Progress in Equity Award given annually to programs on college campuses which exemplify innovative and replicable programs for women on campus.

1978-1986

Vice President, Professional Education Division
P.M. HAEGER AND ASSOCIATES, INC.
500 N. MICHIGAN AVENUE
CHICAGO, IL 60611

P.M. Haeger and Associates, Inc. provided overall management services to several professional associations. Its client list included The National Association of Bank Women and its Educational Foundation, The International Association of Auditorium Managers and its Foundation, The American Women's Society of Certified Public Accountants, The American Association of Diabetes Educators, The Committee of 200 (women business owners) and an association of specialist surgeons. Company billing \$5 million, 70 employees.

Job Responsibilities:

- directed leadership and management training programs for clients
- consulted with both client and non-client associations and industry in areas of strategic and long-range planning
- functioned as the #2 (administrative) manager of the firm reporting to the president

Areas under supervision:

- corporate growth and financial management
- strategic and long-range planning
- administration of an educational foundation for the association of women bankers
- career, leadership and management training and a bachelors degree program in three cooperating colleges

1972-1974

Assistant to the Academic Dean
SPRINGFIELD TECHNICAL COMMUNITY COLLEGE
SPRINGFIELD, MA

Job Responsibilities: (part time while in graduate school)

- developed proposals for federal and state government funding
- assisted in selecting staff to run projects and developed cooperative programs between the college and the University of Massachusetts, Amherst

Memberships and Appointments

Current:

· CEO Forum on Education & Technology Co-chair (with NEA) - An organization of 20+ high technology CEO's assembled to report to the nation on progress in technology & education.	1997-Present
Simmons College, Boston, MA Board Member, Simmons College Corporation Ex-officio, Executive Committee Chair, Committee on Instruction	1971-Present
United Nations Association of the USA, New York, NY Board of Directors Board of Governors Chair, Nominating Committee Finance Committee Member	1988-1991 1991-1997 1993-94 1995-96
American Society of Association Executives, Washington, DC Member, Nominating Committee Treasurer, ASAE Foundation Board of Directors, ASAE Foundation Board of Directors	1975-Present 1997 1990-1991 1988-1991 1985-1988
Education Commission of the States, Denver, CO Advisory Commissioner	1986-Present
Heritage College, Toppenish, WA Member, National Advisory Committee for Focus Five Campaign	1991-Present
Scholastic Inc. Member, National Advisory Board	1997-present
Mississippi University for Women, Columbus, MS National Advisory Council	1991-Present
Business Executives for National Security, Washington, DC	1985-Present
Women's Forum of Washington, DC	1993-Present

Memberships and Appointments

Past

Hospital Corporation of America, Nashville, TN Board of Directors (merger with Columbia 2/94)	1993-1994
Independent Sector, Washington, DC Board of Directors	1988-1994
Chair, Management Committee	1991-1993
National Coalition for Women and Girls in Education, Washington, DC Vice-Chair	1989-1991
Chair	1991-1993
Washington Center (College Internship Program), Washington, DC Board of Directors	1986-1992
American Association for Higher Education, Washington, DC Director	1980-1987
Council for Adult and Experiential Learning, Chicago, IL Chairman, Board of Trustees	1980-1987 1985-1986
Chicago Finance Exchange, Chicago, IL	1985
Chatham Hall, Chatham, VA Member, Board of Trustees	1973-1980
Member, Executive Committee	1976-1980
Suffolk University Visiting Committee, Boston, MA Appointed Member	1977-1979
Boston Public Library Board of Examiners, Boston, MA Appointed Member	1975-1977

CC: 96-45

Educational Telecommunication Services Corporation

August 14, 1997

The Honorable Reed Hundt
Chairman
Federal Communications Commission
1919 M Street NW, Room 814
Washington, D.C. 20554

RECEIVED
AUG 20 1997
FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Dear Mr. Hundt:

Educational Telecommunication Services Corporation, a private sector telecommunications and production company, is pleased to endorse the selection of Brian L. Talbott, general manager of the STEP/Star Network, to the federal USAC Board.

Dr. Talbott's strengths include a belief in public-private partnerships, a commitment to technology as an educational "equalizer", a diversity of educational experience and the ability to build coalitions.

Our firm has an existing relationship with STEP/Star for the production of televised instructional programs. By combining the best of the public and private sectors, we are producing exemplary programs which are disseminated on a nationwide basis to K-12 and adult audiences.

Dr. Talbott would bring the same determination, skill and guidance to the USAC Board that he has brought to STEP/Star. I strongly recommend his appointment to the board.

Sincerely,



Paul E. Brandenburg
President

Dakota Wireless Systems, Inc.
29705 453rd Avenue
P.O. Box 432
Irene, South Dakota 57037-0432
Phone: 605-263-3301
Fax: 605-263-3844

CC: 96-45

August 15, 1997

RECEIVED

AUG 20 1997

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Honorable Reed E. Hundt
Chairman
Federal Communications Commission
1919 M Street, N.W., Room 814-0101
Washington, DC 20554

Dear Chairman Hundt:

Please accept this letter of support for the nomination of Lemar VanHeuveln for a position on the Universal Service Administrative Company Board of Directors.

I serve as the President and Chief Executive Officer of Dakota Wireless Systems, Inc. ("DWS") of Irene, South Dakota. DWS provides commercial mobile radio services in southcentral South Dakota.

Mr. VanHeuveln, is a consultant offering his expertise and knowledge as DWS prepares to enter into the PCS industry. Mr. VanHeuveln provides the leadership qualities necessary to guide the company through new technology and expansion.

Mr. VanHeuveln is an excellent candidate for the position and will bring to the Board the necessary knowledge, skills and background to be an effective and contributing Board member.

Sincerely,

T.W. Hertz

Thomas W. Hertz
President/CEO

Enclosures

Dakota Wireless Systems, Inc.

29705 453rd Avenue

P.O. Box 432

Irene, South Dakota 57037-0432

Phone: 605-263-3301

Fax: 605-263-3844

August 15, 1997

Mr. William F. Caton
Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, DC 20554

Dear Secretary Caton:

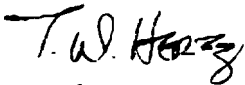
Please accept this letter of support for the nomination of Lemar VanHeuveln for a position on the Universal Service Administrative Company Board of Directors.

I serve as the President and Chief Executive Officer of Dakota Wireless Systems, Inc. ("DWS") of Irene, South Dakota. DWS provides commercial mobile radio services in southcentral South Dakota.

Mr. VanHeuveln, is a consultant offering his expertise and knowledge as DWS prepares to enter into the PCS industry. Mr. VanHeuveln provides the leadership qualities necessary to guide the company through new technology and expansion.

Mr. VanHeuveln is an excellent candidate for the position and will bring to the Board the necessary knowledge, skills and background to be an effective and contributing Board member.

Sincerely,



Thomas W. Hertz
President/CEO

Enclosures

Lemar Van Heuveln
221 South Jessica
Sioux Falls, South Dakota 57103
Phone: 605-332-4144

Since 1978 I have formed and operated several communications companies and currently act as President and CEO of four separate CMRS corporations.

I have developed technical skills in several areas of electronic communications and have used those skills to provide consulting services to both public and private entities.

Using both technical skills and leadership experience, I have developed curriculum used in educational settings and in the communications industry.

EXPERIENCE:

1978 - current: Formed Vantek Communications, a CMRS provider of Radio Common Carrier services, SMR operations, private radio system design services and maintenance provider. Started Wagner Mobile Phone, Pipestone Mobile Phone and Van/Alert, all CMRS companies.

1970 - 1978: Faculty member, University of South Dakota. Tenured position teaching Electronic Communications.

1968 - 1970: Transmitter Supervisor, KORN-TV, Mitchell, South Dakota. Responsibilities included operations of transmitting plant and providing training for new technicians.

1964 - 1968: Electronic technician, KORN-TV, KBHE-TV. Constructed and operated Commercial and Educational TV stations.

EDUCATION:

Bachelor of Science, University of South Dakota. Magna Cum Laude, 1972.
Brown Institute of Electronics. Technician, 1964.

LICENSES AND CERTIFICATES:

FCC General Radiotelephone License. This license superseded the FCC First Class License. First Class earned in 1964.

Extra Class Amateur License, earned in 1976.

CC: 96-45



140 N. Phillips
Suite 404
Sioux Falls, SD 57102
605-331-4211
FAX: 605-335-3942

August 15, 1997

RECEIVED
AUG 20 1997
FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Honorable Reed E. Hundt
Chairman
Federal Communications Commission
1919 M Street, N.W., Room 814-0101
Washington, DC 20554



Dear Chairman Hundt:

Please accept this letter of support for the nomination of Dennis Law for a position on the Universal Service Administrative Company Board of Directors.

I serve as the Chairman of Iway Inc. of Sioux Falls, South Dakota. Iway provides internet services to over 6,000 dial-up and dedicated users in South Dakota and Iowa and is the largest internet service provider in South Dakota.

Mr. Law, Chief Operating Officer of Iway, has served this position since Iway was incorporated in 1994. Iway is aggressive in providing dedicated access connection to business users and school districts. It is implementing the latest technology including 56K modems, Microsoft commercial internet service and real audio. Mr. Law provides the leadership qualities necessary to guide the company through new growth.

Mr. Law is an excellent candidate for the position and will bring to the Board the necessary knowledge, skills and background to be an effective and contributing Board member.

Sincerely,

A handwritten signature in cursive script that reads "T.W. Hertz".

Thomas W. Hertz
Chairman/CEO

Enclosures



140 N. Phillips
Suite 404
Sioux Falls, SD 57102
605-331-4211
FAX: 605-335-3942

August 15, 1997

Mr. William F. Caton
Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, DC 20554

Dear Secretary Caton:

Please accept this letter of support for the nomination of Dennis Law for a position on the Universal Service Administrative Company Board of Directors.

I serve as the Chairman of Iway Inc. of Sioux Falls, South Dakota. Iway provides internet services to over 6,000 dial-up and dedicated users in South Dakota and Iowa and is the largest internet service provider in South Dakota.

Mr. Law, Chief Operating Officer of Iway, has served this position since Iway was incorporated in 1994. Iway is aggressive in providing dedicated access connection to business users and school districts. It is implementing the latest technology including 56K modems, Microsoft commercial internet service and real audio. Mr. Law provides the leadership qualities necessary to guide the company through new growth.

Mr. Law is an excellent candidate for the position and will bring to the Board the necessary knowledge, skills and background to be an effective and contributing Board member.

Sincerely,

A handwritten signature in dark ink, appearing to read 'T.W. Hertz', with a stylized flourish at the end.

Thomas W. Hertz
Chairman/CEO

Enclosures

Dakota Telecommunications Group
140 N. Phillips Avenue
Suite 404
Sioux Falls, SD 57104

Phone (605) 335-8825
Fax (605) 335-3942
E-mail Denny.Law@dtg.com

Dennis Law

Summary of qualifications

Extensive managerial and technical experience in various aspects of the telecommunications industry, including Interexchange Carrier (IXC) and Internet Service Provider (ISP) organizations.

Effective and successful in growing new businesses in highly-competitive industry environments.

Developed and implemented strategic plans for profitable growth with multiple products and services.

Successfully manage a rapidly growing, diverse organization offering a variety of products and services to a wide range of consumer entities.

Work experience

1990-PRESENT DAKOTA TELECOMMUNICATIONS GROUP

Sioux Falls, South Dakota

Chief Operating Officer 1996 to Present

Responsible for overall management and accountability for results of the long distance service and internet divisions.

Responsible for strategic planning of products and services within the goals of overall corporate product offerings.

Responsible for ensuring high-quality customer service for both external and internal customers.

Vice President 1993 to 1996

Responsible for the daily operation of the long distance service, including direct dialed services and operator-assisted services.

Responsible for all local, state and federal regulatory interaction.

Responsible for all personnel issues, including policy development, benefits application and compliance with local, state and federal employment requirements.

Vice President, Marketing 1990 to 1993

Responsible for all marketing activities of telecommunication services.

Directly responsible for \$1.3 million in annual sales of telecommunication services.

Implemented and managed an independent agent program in a five state region.

Education

1994 - 1997

Master of Science, Administrative Studies

University of South Dakota, Vermillion, South Dakota

1983 - 1987

Bachelor of Science, Journalism

South Dakota State University, Brookings, South Dakota



DAKOTA TELECOM, INC.

P.O. BOX 127
IRENE, SOUTH DAKOTA 57037
(605) 263-3921
SD WATS 800-952-0004
MN AND IA WATS 800-239-7501

CC: 96-45

August 15, 1997

RECEIVED
AUG 20 1997
FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Honorable Reed E. Hundt
Chairman
Federal Communications Commission
1919 M Street, N.W., Room 814-0101
Washington, DC 20554

Dear Chairman Hundt:

Please accept this letter of support for the nomination of Craig A. Anderson for a position on the Universal Service Administrative Company Board of Directors.

I serve as the President and CEO of Dakota Telecom, Inc. ("DTI") of Irene, South Dakota. DTI has cable operations in twenty-six towns in South Dakota, Iowa and Minnesota and is a competitive local exchange carrier.

Mr. Anderson came to DTI in the fall of 1996. DTI was the first competitive local exchange carrier in the State of South Dakota to apply for authority to provide local service to customers. DTI is building a network to provide facility based operations. Mr. Anderson, DTI's Executive Vice President and Chief Financial Officer, provides the leadership qualities necessary to guide the company through new growth.

Mr. Anderson is an excellent candidate for the position and will bring to the Board the necessary telecommunication knowledge, skills and background to be an effective and contributing Board member.

Sincerely,

Thomas W. Hertz
President/Chief Executive Officer

Enclosures



DAKOTA TELECOM, INC.

P.O. BOX 127
IRENE, SOUTH DAKOTA 57037
(605) 263-3921
SD WATS 800-952-0004
MN AND IA WATS 800-239-7501

August 15, 1997

Mr. William F. Caton
Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, DC 20554

Dear Secretary Caton:

Please accept this letter of support for the nomination of Craig A. Anderson for a position on the Universal Service Administrative Company Board of Directors.

I serve as the President and CEO of Dakota Telecom, Inc. ("DTI") of Irene, South Dakota. DTI has cable operations in twenty-five towns in South Dakota, Iowa and Minnesota and is a competitive local exchange carrier.

Mr. Anderson came to DTI in the fall of 1996. DTI was the first competitive local exchange carrier in the State of South Dakota to apply for authority to provide local service to customers. DTI is building a network to provide facility based operations. Mr. Anderson, DTI's Executive Vice President and Chief Financial Officer, provides the leadership qualities necessary to guide the company through new growth.

Mr. Anderson is an excellent candidate for the position and will bring to the Board the necessary telecommunication knowledge, skills and background to be an effective and contributing Board member.

Sincerely,

Thomas W. Hertz
President/Chief Executive Officer

Enclosures

Craig A. Anderson
JD, MBA, MPA, CPA
2601 East Slaten Park Circle
Sioux Falls, South Dakota 57103
Telephone (605) 338-6091 Telefax (605) 338-0769
email: canders@dakotatel.com

Summary

17+ years of progressive management experience including service in senior financial, operating and general counsel positions in high growth companies (with 60% to 180% annual compound growth rates). Directly organized and supervised most company operations including strategic planning, mergers and acquisitions, sales and marketing, operations, financial and treasury management, MIS, accounting and tax systems, human resources, risk management, legal and regulatory affairs and general administration. Accustomed to flexibly managing multiple projects and creating unique and innovative solutions in fast changing business environments. Skilled negotiator with excellent team management abilities.

Major Employment Positions

Dakota Telecommunications

Group, Inc. Director, Executive Vice President-Marketing & CFO

The Austad Company

Director, Vice President -Chief Financial Officer & Secretary

DialNet, Inc.

Director, Vice President -Chief Financial Officer, General Counsel & Corporate Secretary. This position also served as the Company's senior corporate operations executive.

The Zond Group

Director, Senior Vice President-General Counsel & Secretary.

Significant Accomplishments

Strategic Planning. Preparation of comprehensive strategic plans which led to a series of public and private securities offerings raising over \$312 million in 4 years for Zond and to several bank financings for DTG, DialNet and Austads ranging from \$2 million to \$28 million. I also planned several public stock and alternate sale transactions for DTG, Zond, DialNet and Austads.

Operational Management. Successful implementation of a series of growth plans for DialNet which expanded its operations in 3 years from two to 49 states, increased weekly sales from \$10,000 to over \$100,000 and increased annual revenues from \$24 million to \$96 million. A similar expansion plan is now underway at DTG.

Business Systems Design. Design and implementation of integrated MIS, accounting and budgeting systems for DTG, Austads and DialNet which included reengineering the underlying business processes. The Austads system reduced inventories by 50% within 15 months, increased manufacturing fill rates from 70% to 96%, reduced markdowns by 5% and decreased customer service training time by 50%. The DialNet system increased order entry capacity by 67% reduced order installation time by up to 90% and accelerated overall cash flow by 3-4 weeks. The DTG system is now being implemented.

Regulatory Management. Creation of regulatory and tax compliance systems for DialNet and Zond that were designed to provide a competitive advantage for the company. The Zond program successfully closed several federal and state tax shelter compliance audits with no charges.

Detailed Employment Experience

**September 1996
to Present**

**Dakota Telecommunications Group, Inc.
Irene, South Dakota**
Director, Executive Vice President-Marketing & CFO
President, Long Distance and Internet Subsidiaries
Executive Committee Member

With a 95 year operating history, Dakota Telecommunications Group, Inc. ("DTG") is one of the oldest local exchange carriers in South Dakota. In the 1980s, the Company diversified into cable television and long distance operations. I was hired in late 1996 to revise the Company's strategic plans, establish formal financial and marketing operations and help convert the Company into a growth company. Major projects include:

***Public Conversion.** The conversion of the Company from a South Dakota cooperative into a Delaware public business corporation, a conversion which was approved by the members and completed in July 1997.

***Debt Financing.** The refinancing of the Company's long term debt and the placing of new financing for its 1997 network rebuilding program. This financing was placed in June 1997 and closed in July 1997.

***Acquisitions.** The expansion of the Company's customer base through the acquisition of additional companies. Two major acquisitions were closed in December 1996, positioning the Company in the long distance, operator services and Internet businesses. Several additional acquisitions are now under negotiation.

***Sales & Marketing.** The creation of a formal sales and marketing department including market research activities, product planning and implementation processes and the establishment of a direct sales staff.

***Operating Systems.** The installation of new accounting, billing and customer service systems. The RFP process was completed in May 1997 with implementation now underway.

**May 1994 to
September 1996**

**Alternative Technologies International
San Francisco, California**
Management Consultant

Management consulting practice which included advising lenders, investors and management on marketing, operational and financing issues as well as preparing detailed business plans for domestic and international advanced technology companies. These plans are based on comprehensive forecasting models which I designed to integrate financial statement, cash flow and budget reporting as well as extensive sensitivity analysis options. The models have been successfully used to manage company operations, establish capital requirements and close financing transactions.

Confidential Resume of Craig A. Anderson

**October 1992 to
May 1994**

The Austad Company
Sioux Falls, South Dakota
Director, Vice President-Chief Financial Officer, and
Corporate Secretary
Executive Committee Member

Formed In 1963, Austads was a leading international catalog marketer of golf equipment and related and accessories apparel with approximately 400 employees and annual sales of approximately \$50 million. The Company manufactured and assembled many of its own proprietary products and operated 4 retail stores in the upper Midwest. It also operated a large international order processing and fulfillment center in Sioux Falls. I was hired to restructure the Company and prepare for potential venture capital financing and an eventual initial public offering. I resigned in early 1994 to enter the technology management consulting business as my noncompetition agreement with DialNet expired. However, I continued to assist the Company's management as a transition consultant through May 1994. In analyzing the Company's performance and accounting systems and in handling its 1993 financial audit. The Company was sold in late 1994 to Hanover Direct, Inc., a multi-catalog direct marketer which elected to consolidate the Company's operations and close the Sioux Falls office.

My accomplishments at Austads included the following:

- * Strategic Business Plan.** I researched, conceptualized and drafted the Company's first comprehensive business plan, including a detailed financial analysis of the Company's past performance and a 6 year month-to-month forecast of the Company's planned catalog and retail operations. The plan documented a nationwide roll-out of the Company's retail operations. The plan was approved by the Company's Executive Committee and formally adopted by its Board.
- * Management Budgeting and Reporting Systems.** I designed and formalized a Company-wide catalog and retail store budgeting and forecasting process and developed reports to monitor performance on a daily basis. I also conceptualized and installed periodic management reports to summarize daily catalog and store sales, returns and order cancellations, weekly inventory and purchasing fluctuations, weekly cost of goods sold tracking by catalog, weekly order fill and backorder levels and other key performance variables.
- * Accounting Systems.** I converted the Company's monthly cash basis statements to comply with GAAP and designed and installed a monthly internal audit process. I reorganized the Company's accounting department and systematically re-engineered all of the Company's Internal control, accounting, international purchasing and payroll and tax reporting systems. In August 1993, I completed the conversion of the Company's financial reporting and accounts payable systems to a new software system which significantly expanded the Company's reporting options and accuracy.
- * MIS Operations.** I reorganized the Company's MIS department and hired an experienced department manager. I supervised the expansion of the Company's LAN systems and the standardization of its network application software. In early August 1993, we concluded a complete schematic flow chart of the Company's operations and documented the major features of the Company's catalog and retail procedures, which were previously undocumented. Based on this study, we redesigned the Company's hardware and software systems and selected a new system for installation over an 8 month period concluding in June 1994. I also placed long term financing for the system. When I left the Company in early 1994, installation of this new system was ahead of schedule. This system subsequently reduced inventories by 50% from \$12 million to \$6 million in 15 months while increasing overall order fill rates by 2%. The MRP portion of the new system increased manufactured product fill rates from 70% to 96%. The POS system reduced training time by 50% and reduced order call time by over 10%. The merchandising subsystem raised initial markons by 3% while reducing markdowns by 5%. The overall system achieved a 99% cycle inventory accuracy rating.

Confidential Resume of Craig A. Anderson

*** Treasury Operations.** I developed and managed comprehensive cash management control and reporting system, including decentralized depository control accounts, automatic sweep accounts and new accounts payable tracking and disbursement systems. I assisted in the reorganization of the Company's international purchasing operations and negotiated special form international letter of credit agreements to administer the process. I also developed and administered the Company's cash flow models. I was responsible for the Company's nationwide collections activities and managed the Company's credit card clearing processes.

*** Financial Restructuring.** I negotiated a foreclosure standstill agreement with the Company's bank in November 1992 and in March 1993 closed negotiations for loan agreements with two new banks, refinancing the Company's prior debt and converting a portion of its revolving short term debt into long term financing. I also successfully negotiated several long term lease financing packages covering portions of the Company's capital expenditures.

*** Equity Recapitalization.** I assisted in the final negotiations of a plan to restructure the Company's equity position. In March 1993, I drafted all of the necessary documents and closed the transaction. As part of this process, I also amended the Company's Articles of Incorporation, restated its Bylaws and formalized the composition and role of its Board of Directors. While I was a member of the Board, I organized and chaired its meetings.

*** Personnel Management.** I formalized the Company's personnel department and directed the preparation of the Company's first employee handbook and personnel policy manual. I reactivated the Company's safety committee and initiated an OSHA compliance program, substantially reducing worker accidents and compensation claims. I initiated the conversion of the Company's profit sharing plan to a 401K plan. I also restructured the Company's wage policies and computerized the Company's payroll and human resources accounting systems.

*** Risk Management.** I designed a formal RFP process for the Company's insurance programs and coordinated a nationwide search and bidding process which reduced the Company's insurance expense by over 20% while expanding coverage and placing policies with more highly rated carriers.

*** Legal Matters.** I coordinated and supervised the Company's 5 outside law firms and insurance counsel which handled such matters as general contract work, labor issues, patent and trademark issues, product liability litigation and sales and use tax issues.